**I-1.) Operations and Accomplishments** (in reverse chronological order; December through January) Public Authorities Law §3642(1); Public Authorities Law §2800; and the Sale Purchase and Operation Agreement, §6.8

#### 2016 Marks Best Year in Erie County Medical Center Corporation's History Every hospital operations category improves; results highlight delivery of quality healthcare services, busiest year for region's community hospital

Erie County Medical Center Corporation (ECMCC) announced that 2016 was the busiest year in the hospital's history. From emergency room visits to outpatient visits to inpatient and outpatient general surgeries, the key categories for measuring ECMC's operations demonstrated strong, positive growth.

ECMCC Chair Sharon L. Hanson said, "The Board of Directors at ECMCC are deeply appreciative of the continuing leadership of the hospital's Executive Leadership, along with the cooperation and dedication of the remarkable thousands of caregivers, who, collectively, have contributed to the overall strength and continuing success of ECMC. Quality care and the overall patient experience are our highest priorities, which are reflected in the results for 2016 thanks to our physicians, nurses, and staff who assure the very best care every day, one patient at a time. ECMC is our community's hospital and we will continue to provide the highest level of healthcare for our patients."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D. said, "2016 proved to be ECMC's best year, which is a testament to our extraordinary caregivers who, through their dedication, empathy and skill, have transformed ECMC to the hospital of choice for Western New York. While still meeting the important healthcare needs of our region's citizens and trauma patients, our hospital, working collaboratively with key partners like Kaleida Health, the University at Buffalo and community providers, has established itself as a true regional hospital that is well equipped to provide high quality services in a variety of areas, including orthopaedics, transplantation and kidney care, bariatrics, behavioral health, head and neck oncology and primary healthcare. These results highlight the incredible commitment of our over 3,000 exceptional and compassionate healthcare professionals, ensuring that our patients receive the highest quality care and their families and loved ones are treated with dignity and respect."

Dr. Samuel Cloud, DO, 2016 President of ECMC's Medical-Dental Staff said, "ECMC is a truly regional hospital, serving the residents of Western New York with a high level of quality healthcare that is supported by a strong culture of physicians, dentists, advanced practice providers, and nurses who are focused on the very best outcome for the patients who seek our care. Through strong collaborations across multiple disciplines, ECMC's caregivers focus on providing the best care and outcomes for our patients."

As the chart below demonstrates, ECMC's operations for 2016 were not only strong versus 2015, but, in fact, are the strongest outcomes collectively in the hospital's history.

## ERIE COUNTY MEDICAL CENTER CORPORATION HOSPITAL OPERATIONS 2015-2016

		2015	2016	Variance to Prior Yr
Discharges:		18,375	18,839	2.5%
Average Length of Stay		8.0	7.5	-6.1%
Acute Case Mix Index		1.76	1.85	5.5%
General Surgeries:				
	Inpatient	5,570	5,753	3.3%
	Outpatient	6,618	6,886	4.0%
	Total	12,188	12,639	3.7%
ED Visits Total	Visits Including Admits	67,267	69,290	3.0%
Outpatient Visits		292,040	306,564	5.0%

<sup>\* -</sup> Note, decrease in length of stay is, according to industry standards, a positive outcome, especially when hospitals like ECMC are caring for patients with more complex and acute illnesses.

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D. added, "With such a successful conclusion to 2016, we continue to build on our successes and look to further collaborations with our partners at Kaleida Health and the University at Buffalo. These partnerships and others in our community will help prepare us for healthcare reform and position us to transform to remain a viable organization. Whether it is via regional alliances with rural hospitals, our efforts through the Medicaid waiver with Millennium Collaborative Care or other partnerships with community providers, ECMC will continue to be a leader in collaboration to provide better healthcare for our community."

#### 2016:

Operating Revenues of \$616.5 Million Operating Expenses of \$614.4 Million Operating Income of \$2.1 Million

#### 2015:

Operating Revenue of \$553.1 Million Operating Expenses of \$552.2 Million Operating Income of \$0.9 Million

There is a \$63.4 Million or a 11.5% increase in operating revenues from 2015 to 2016 and a 135% increase in operating income.

# ECMCC Board Chair Receives Prestigious Statewide Healthcare Award Sharon L. Hanson presented 2016 Healthcare Trustees of New York State Trustee Leadership and Advocacy Award

Erie County Medical Center Corporation (ECMCC) Board Chair Sharon L. Hanson has been honored with the prestigious 2016 Healthcare Trustees of New York State (HTNYS) Trustee Leadership and Advocacy Award for her over 20 years of service on the ECMCC Board. She was presented the award on September 17<sup>th</sup> at the HTNYS 37th Annual Trustees Conference attended by approximately 300 hospital trustees, physicians and administrators from across New York State.

ECMCC Chair Sharon L. Hanson said, "On behalf of our thousands of dedicated caregivers at ECMCC, as well as my fellow board members, I was deeply honored to receive the 2016 Healthcare Trustees of New York State Trustee Leadership and Advocacy Award. I share this award with all of our ECMCC family who everyday commit themselves to providing the best quality care for our patients, ensuring that each patient's experience at ECMCC meets their needs and expectations."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "We couldn't be happier for Sharon on receiving this award and we are very appreciative of the Healthcare Trustees of New York State for recognizing her tremendous contributions to both ECMCC and our community. Sharon is the consummate board member who, for 20 years, has served ECMCC in a variety of capacities on the Board and has helped navigate the hospital through an ever changing and challenging healthcare environment. Her leadership and advocacy on behalf of our ECMCC caregivers, as well as the diverse patient population we serve, has had a profoundly positive impact on the day-to-day operation of ECMCC, as well as the vitally important collaborative relationships we have with both Kaleida Health and the University at Buffalo. We are very pleased that the Healthcare Trustees of New York State have chosen to honor her service in this way and recognize the important role of ECMCC in our community and State."

Chosen from 500 healthcare HTNYS member institutions across New York State, this award is presented annually to an individual who, according to the HTNYS, "demonstrates a profound impact in the boardroom in terms of trustee skills, time commitment, and knowledge required for effective decision making." Further, HTNYS specified in their nomination guidelines that they were interested in individuals who take "a lead role in positioning their organizations to meet the challenges of the evolving healthcare environment [and] demonstrate outstanding contributions in grassroots advocacy initiatives on behalf of a hospital or health system."

Over the years, Ms. Hanson, in various leadership positions at the hospital, has been instrumental in working with the dedicated ECMCC caregivers, the ECMCC Board and the broader community guiding ECMCC to great success. She has fought tirelessly alongside her fellow Board members to protect the very valuable mission of ECMCC to care for everyone in our community, no matter their circumstance.

Thanks to Ms. Hanson's leadership, ECMCC has never been busier in its storied history. And while the hospital's activity figures in every measureable category are up, the length of stay for patients is down, which underscores a well-designed and executed patient management system.

Ms. Hanson was selected by a national panel, which consisted of a Senior Advisor to a Chicago-based consulting firm specializing in governance, strategic planning, and facilitating change; the Vice President of Member Relations at the American Hospital Association (AHA); and the President/CEO for Texas Healthcare Trustees, a statewide association for board members of hospitals.

### ECMC Corp. Board Elects New Officers Sharon L. Hanson re-elected as Chair

The Erie County Medical Center Corporation (ECMCC) Board of Directors elected new officers.

Sharon L. Hanson was elected chair for a fourth term, having previously served three consecutive terms as chair. Hanson served on the ECMCC board of directors and the former board of managers since 1996. During that time, she chaired board committees including: executive, executive compensation and governance committees; human resources, building and grounds, and performance improvement committees.

"I am honored to be selected by my fellow board members to again serve as chair of the ECMCC board of directors," Ms. Hanson said. "This is a very exciting time for ECMC as we continue to experience strong growth in our inpatient and outpatient procedures, increased Emergency Room visits and maintain our key collaborative role in the Millennium Collaborative Care effort that is making significant advancements in forging partnerships with over 400 healthcare providers, hospitals, skilled nursing facilities, several behavioral health and developmentally disabled clinics, and community-based organizations in our region. Most importantly, our tremendous healthcare providers help us maintain our commitment to the best possible quality services and patient experience, which is our highest priority."

Other officers elected to the ECMC Corporation Board of Directors include: vice chair/chair-elect Jonathan A. Dandes, president, Rich Baseball Operations/Rich Products Corp.; vice chair Kevin E. Cichocki, D.C., co-founder, Palladian Muscular Skeletal Health; vice chair Kevin M. Hogan, Esq., partner, Phillips Lytle - Buffalo office; vice chair Michael A. Seaman, director of Treasury and Collections, City of Buffalo; secretary Douglas H. Baker, president, Mercy Flight WNY; treasurer Bishop Michael A. Badger, senior pastor, Bethesda World Harvest International Church; and president and CEO Thomas J. Quatroche Jr., Ph.D., ECMC Corp.

#### **New York State Amends Historic ECMCC Act to Promote Collaboration**

Erie County Medical Center Corporation (ECMCC) applauded Governor Andrew M. Cuomo for signing into law an amendment to the state public authorities' law, permitting ECMCC to enter into agreements for the creation and operation of integrated health care delivery services in collaboration with Kaleida Health and the University at Buffalo.

The legislation, sponsored by Assemblywoman Crystal Peoples-Stokes and Senator Michael Ranzenhofer, amended a 2003 state law that had created the Erie County Medical Center Corporation as a standalone public benefit corporation.

Great Lakes Health System of WNY Chairman Robert D. Gioia said, "This critically important amendment ensures that the progress made by Great Lakes Health will continue to the next level,

fostering activities that will improve the quality of, and access to, healthcare services. We thank Assemblywoman Crystal Peoples-Stokes and Senator Michael Ranzenhofer for sponsoring this legislation and Governor Cuomo for signing it into law."

ECMCC Chair Sharon L. Hanson said, "Working collaboratively with partners like Kaleida Health and the University at Buffalo to support, strengthen and reinforce all aspects of the services we provide to a diverse and dynamic Western New York population benefits everyone. Thanks to Governor Cuomo, Assemblywoman Peoples-Stokes and Senator Ranzenhofer for leading Western New York forward in this way."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "This outcome is the result of the dedicated hard work of many, but would not have come about without the leadership of Governor Cuomo, Assemblywoman Peoples-Stokes and Senator Ranzenhofer. ECMCC and its partners, Kaleida Health and the University at Buffalo, are committed to providing the highest quality care and this amendment will facilitate further those efforts."

Great Lakes Health and Kaleida Health President and CEO Jody Lomeo said, "The change in the PBC law is a win for our community. Together, we can continue to collaborate and strengthen our ability to coordinate care while continuing to fulfill our mission. With the help of Governor Cuomo, Assemblywoman Peoples-Stokes, Senator Ranzenhofer and the State Legislature, we are improving the delivery of care across Western New York and making it better for the patients we serve."

University at Buffalo President Satish Tripathi said, "Our UB community is grateful to Governor Cuomo, Assemblywoman Peoples-Stokes, and Senator Ranzenhofer for their leadership on this amendment, which represents a vital step forward for the thriving life sciences economy we are building together in Western New York. Together, our region's great health care and research institutions are collaborating to establish Buffalo as a world-class destination for the best in patient care, clinical research, and medical education. This amendment significantly advances those efforts, and UB looks forward to partnering with ECMCC and Kaleida Health to ensure exceptional health care delivery for our communities."

It is important to note that the amendment does not change ECMCC's governance structure or relationship with its union partners. ECMCC is, and will remain, a public institution with a public workforce and its own balance sheet.

The amendment allows for:

- Development of a non-exclusive joint health information technology (IT) platform
- Joint marketing of health care services
- Joint purchasing of services, supplies and equipment
- Development of a joint set of clinical quality standards
- Coordination and integration of clinical services to reduce redundancy and increase efficiency
- Joint management of graduate medical education and academic affiliations
- Joint discussions with rural hospitals regarding the possibility of coordinating and integrating clinical services

Most importantly, the amendment gives ECMCC the ability to lower costs and improve quality and access to health care in Western New York.

This amendment strengthens ECMCC's continuing development of Centers of Excellence in areas such as Orthopaedics, Behavioral Health and Transplantation, as well as the growth and development of other important health service lines like Cancer Care, Head and Neck Surgery, Bariatrics, and Dental Oncology. This past year (2015) was the busiest year in ECMCC's history, and through the first quarter of 2016, ECMCC continues to grow and build on that positive trend.

The three institutions affected by this amendment have been collaborating since 2008, as a result of the recommendations made by the Commission on Health Care Facilities in the 21st Century (Berger Commission).

As a free standing public health care provider, ECMCC was at a competitive disadvantage in the current health care environment. Recent U.S. Supreme Court rulings restricted the extent to which ECMCC could collaborate. The amendment to state law changes that by leveling the playing field for ECMCC to enter into agreements like those of other health systems while maintaining its public status.

The amendment provides a physician-led solution that will permit ECMCC to pursue further initiatives intended to improve health care quality and access, while maintaining ECMCC's public character and purposes, its public workforce and its own balance sheet.

ECMCC has been a leader in coordinating clinical service planning across Western New York. Along with Kaleida Health, UB, and their private practice physicians, they have created centers of excellence around transplant, cardiac, behavioral health and laboratory services.

# Jim Kelly Dedicates "Kelly Tough Room" at ECMC to Inspire Patients Buffalo Bills Great and Pro Football Hall of Famer Jim Kelly joins family, friends and ECMCC caregivers in dedicating hospital room where he once received care

On October 18, 2016, Erie County Medical Center Corporation (ECMCC) and NFL football great and member of the NFL Hall of Fame Jim Kelly dedicated a patient room as the hospital's "Kelly Tough Room." The room is the same room where Jim received his medical care during his inpatient stays from June 2013 through June 2014. It features a variety of Jim Kelly sports memorabilia, including a framed autographed Buffalo Bills jersey that welcomes patients and visitors into the room. The room is painted with the same red, white and blue colors that are included in the official Kelly Tough logo and an inspirational quote from Jim is featured prominently on a section of one of the room's walls: "MAKE A DIFFERENCE TODAY FOR SOMEONE WHO IS FIGHTING FOR THEIR TOMORROW."

Jim Kelly said, "ECMC is a very special place where dedicated, hard-working caregivers treat every patient with "true care." I know this personally and am very thankful to the remarkable physicians, nurses and so many others who helped me get through a very challenging chapter of my life. I have been to many other places for care, but there is no place better than ECMC for compassionate, quality care. I hope that the Kelly Tough Room helps to inspire patients, as well as their families and loved ones, to meet their challenges with courage and strength, and ultimately overcome their illness."

ECMCC Chair Sharon L. Hanson said, "Jim Kelly has always been an inspirational figure in our community, first as a remarkable athlete and star of the Buffalo Bills, then as a devoted husband and father, particularly to his son Hunter, bringing much needed national and international awareness to a cruel disease and now as a cancer survivor, redefining courage and strength. We are grateful for Jim's generosity and compassion in creating this unique and very inspiring Kelly Tough Room for ECMCC."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D. said, "We are very proud to dedicate the Kelly Tough Room, commemorating Jim's brave fight against cancer, but, perhaps more importantly, channeling Jim's strength and tenacity into the design of the room to help inspire others who will face their own health care issues. As much as Jim continues to inspire people in Western New York and across the country, our caregivers at ECMCC, particularly those who worked directly with Jim while he was in our care, are thankful to Jim for his generosity and support of ECMCC."

Thom R. Loree, MD, FACS, Chief of Department, Head and Neck Surgery and Plastic and Reconstructive Surgery said, "It was a talented and diverse team of physicians, nurses and staff who collaborated to help provide the necessary care and treatment required to help Jim recover. As much as he fought and persevered as an athlete, he fought even harder and more tenaciously as a patient and we were honored to work with Jim, his devoted family and his dedicated friends and fans as he proceeded through a very challenging period. The new Kelly Tough Room is a very fitting tribute to Jim's spirit and I am confident it will provide much inspiration to our patients."

#### ECMCC Awarded Hospital Accreditation from Joint Commission Outcome reflects ECMCC's commitment to providing safe and effective patient care

Erie County Medical Center Corporation (ECMCC) has earned The Joint Commission's Gold Seal of Approval<sup>®</sup> for its full Hospital Accreditation for a three-year period by demonstrating continuous compliance with its performance standards. The Gold Seal of Approval<sup>®</sup> is a symbol of quality that reflects an organization's commitment to providing safe and effective patient care.

ECMC underwent a rigorous, unannounced onsite survey in late July. During the review, a team of Joint Commission expert surveyors evaluated compliance with hospital standards related to several areas, including emergency management, environment of care, infection prevention and control, leadership, and medication management. Surveyors also conducted onsite observations and interviews.

The Joint Commission has accredited hospitals for more than 60 years. More than 4,000 general, children's, long-term acute, psychiatric, rehabilitation and specialty hospitals currently maintain accreditation from The Joint Commission, awarded for a three-year period. In addition, approximately 360 critical access hospitals maintain accreditation through a separate program.

ECMCC Chair Sharon L. Hanson said, "The Board of Directors at ECMC always has quality care and safety as it's number one priority, and this accreditation demonstrates that the leadership team and all of its physicians, nurses, and staff assures the very best care every day, one patient at a time. ECMC is the community's hospital, and the community should be comforted that their Adult Trauma Center is among the best in the nation."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "Joint Commission accreditation is known throughout the country as the national standard of excellence. This accreditation affirms the quality of care at Western New York's only Adult Trauma Center. I commend the entire ECMC family for their incredible dedication and commitment, ensuring that our patients receive the highest quality care and their families and loved ones are treated with dignity and respect to help ensure that ECMC continues as the region's hospital of choice.

The Joint Commission Chief Operating Officer, Division of Accreditation and Certification Operations, Mark G. Pelletier, RN, MS, said, "Joint Commission accreditation provides hospitals with the processes needed to improve in a variety of areas from the enhancement of staff education to the improvement of daily business operations. In addition, our accreditation helps hospitals enhance their risk management and risk reduction strategies. We commend Erie County Medical Center for its efforts to become a quality improvement organization."

The Joint Commission's hospital standards are developed in consultation with health care experts and providers, measurement experts and patients. The standards are informed by scientific literature and expert consensus to help hospitals measure, assess and improve performance.

# ECMCC Awarded Opioid Treatment Accreditation from Joint Commission Nation's oldest and largest nonprofit standards-setting and accrediting body in health care cites ECMC's continuous compliance with performance standards

Erie County Medical Center Corporation (ECMCC) earned the Joint Commission's Gold Seal of Approval® for Opioid Treatment Accreditation by demonstrating continuous compliance with its performance standards. The Gold Seal of Approval® is a symbol of quality that reflects an organization's commitment to providing safe and effective care.

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "ECMCC is pleased to receive Opioid Treatment Accreditation from the Joint Commission, the premier health care quality improvement and accrediting body in the nation. The opioid crisis that has affected every community across the country, including Western New York, has had a profound impact on health care institutions such as ECMC and we are grateful to our caregivers for their continued effort to help everyone that seeks our care. This accreditation is another testament to the high quality of care and the superb professionalism of our excellent caregivers who exemplify true care for the patients who come to us. Critically important state legislation signed recently by Governor Cuomo will help us further in our fight against heroin and opioid addiction."

Tracy Griffin Collander, LCSW, Executive Director, Joint Commission Behavioral Health Care Accreditation Program said, "Joint Commission accreditation provides behavioral health care organizations with the processes needed to improve in a variety of areas related to the care of individuals and their families. We commend ECMC for its efforts to elevate the standard of care it provides and to instill confidence in the community it serves.

Michael R. Cummings, MD, ECMC Associate Medical Director, Behavioral Health Services, said, "ECMC has been in the forefront of innovative and groundbreaking behavioral health treatment protocols that have solidified our position in this critically important area of healthcare. Receiving the Opioid Treatment Accreditation from the Joint Commission is further confirmation of the success and progress we have made and continue to make in providing behavioral health services on-campus at ECMC and throughout Western New York."

ECMCC underwent a rigorous on-site survey in March 2016. During the review, compliance with behavioral health care standards related to several areas, including: care, treatment, and services; environment of care; leadership; and screening procedures for the early detection of imminent harm was evaluated. On-site observations and interviews also were conducted.

Established in 1969, The Joint Commission's Behavioral Health Care Accreditation program currently accredits more than 2,250 organizations for a three-year period. Accredited organizations provide treatment and services within a variety of settings across the care continuum for individuals who have mental health, addiction, eating disorder, intellectual/developmental disability, and/or child-welfare related needs. Accreditation is customarily valid for up to thirty-six months. The Joint Commission's behavioral health care standards are developed in consultation with health care experts and providers, quality improvement measurement experts, and individuals and their families. The standards are informed by scientific literature and expert consensus to help organizations measure, assess and improve performance.

#### ECMC recognized with Quality Achievement Award & Honor Roll

Erie County Medical Center Corporation recently received the Get With The Guidelines®—Heart Failure Gold-Plus Quality Achievement Award for implementing specific quality improvement measures outlined by the American Heart Association/American College of Cardiology Foundation's secondary prevention guidelines for patients with heart failure. This marks the 10th year that ECMC has been recognized with a quality achievement award.

Get With The Guidelines—Heart Failure is a quality improvement program that helps hospital teams provide the most up-to-date, research-based guidelines with the goal of speeding recovery and reducing hospital readmissions for heart failure patients. Launched in 2005, numerous published studies have demonstrated the program's success in achieving patient outcome improvements, including reductions in 30-day readmissions.

ECMC earned the award by meeting specific quality achievement measures for the diagnosis and treatment of heart failure patients at a set level for a designated period. These measures include evaluation of the patient, proper use of medications and aggressive risk-reduction therapies. These would include ACE inhibitors/ARBs, beta-blockers, diuretics, anticoagulants, and other appropriate therapies. Before patients are discharged, they also receive education on managing their heart failure and overall health, have a follow-up visit scheduled, as well as other care transition interventions.

ECMC also received the association's Target: Heart Failure Honor Roll. Target: Heart Failure is an initiative that provides hospitals with educational tools, prevention programs and treatment guidelines designed to reduce the risk of heart failure patients ending up back in the hospital. Hospitals are required to meet criteria that improves medication adherence, provides early follow-up care and coordination and enhances patient education. The goal is to reduce hospital readmissions and help patients improve their quality of life in managing this chronic condition.

"We are dedicated to delivering 'the gold standard' of care to our heart failure patients," said Thomas J. Quatroche Jr., PhD, President and CEO, ECMC Corporation. "Having the ability to track and measure our success by implementing the American Heart Association's Get With The Guidelines—Heart Failure program enables us to meet internationally-respected guidelines and affirms our commitment to achieve such results. We are proud to receive this confirmation of excellence, join the 'Target: Heart Failure Honor Roll,' and prouder still that our clinicians consistently meet these high standards to deliver this level of care to our patients."

"We are pleased to recognize ECMC for their commitment to heart failure care," said Deepak L. Bhatt, M.D., M.P.H., national chairman of the Get With The Guidelines steering committee and Executive Director of Interventional Cardiovascular Programs at Brigham and Women's Hospital and Professor of Medicine at Harvard Medical School. "Studies have shown that hospitals that consistently follow Get With The Guidelines quality improvement measures can reduce patients' length of stays and 30-day readmission rates and also reduce disparity gaps in care."

Get With The Guidelines® is the American Heart Association/American Stroke Association's hospital-based quality improvement program that provides hospitals with the latest research-based guidelines. Developed with the goal of saving lives and hastening recovery, Get With The Guidelines has touched the lives of more than 5 million patients since 2001.

#### ECMC Receives Get With The Guidelines-Stroke Gold Plus Quality Achievement Award

American Heart Association Award recognizes ECMC's commitment to quality stroke care

ECMC has received the American Heart Association/American Stroke Association's Get With The Guidelines®-Stroke Gold Plus Quality Achievement Award. The award recognizes the hospital's commitment and success in ensuring stroke patients receive the most appropriate treatment according to nationally recognized, research-based guidelines based on the latest scientific evidence.

To receive the Gold Plus Quality Achievement Award, hospitals must achieve 85 percent or higher adherence to all Get With The Guidelines-Stroke achievement indicators for two or more consecutive 12-month periods and achieved 75 percent or higher compliance with five of eight Get With The Guidelines-Stroke Quality measures.

These quality measures are designed to help hospital teams provide the most up-to-date, evidence-based guidelines with the goal of speeding recovery and reducing death and disability for stroke patients. They focus on appropriate use of guideline-based care for stroke patients, including aggressive use of medications such as clot-busting and anti-clotting drugs, blood thinners and cholesterol-reducing drugs, preventive action for deep vein thrombosis and smoking cessation counseling.

ECMC Corporation President and CEO Thomas J. Quatroche Jr., PhD, said, "This recognition further demonstrates our commitment to delivering advanced stroke treatments to patients quickly and safely. ECMC continues to strive for excellence in the acute treatment of stroke patients. The recognition from the American Heart Association/American Stroke Association's Get With The Guidelines-Stroke award further reinforces our team's hard work."

Paul Heidenreich, M.D., M.S., national chairman of the Get With The Guidelines Steering Committee and Professor of Medicine at Stanford University said, "The American Heart Association and American Stroke Association recognize ECMC for its commitment to stroke care. Research has shown there are benefits to patients who are treated at hospitals that have adopted the Get With The Guidelines program."

Get With The Guidelines®-Stroke puts the expertise of the American Heart Association and American Stroke Association to work for hospitals nationwide, helping hospital care teams ensure the care provided to patients is aligned with the latest research-based guidelines. Developed with the goal to save lives and improve recovery time, Get With The Guidelines®-Stroke has impacted more than 3 million patients since 2003.

#### ECMC Recognized as "Hospital of the Year" by Apogee

Hospitalist physician group honors ECMC for partnership, trust, collaboration and shared vision of excellence in patient care

Erie County Medical Center (ECMC) Corporation officials announced that ECMC was recognized by Apogee Physicians as "Hospital of the Year" during a national meeting in Phoenix, AZ, on November 18, 2016.

Each year, a deserving hospital is selected from all hospitals across the country that partner with Apogee to provide hospitalist care based on specific criteria, including: relationship between the hospital, hospitalist team and Apogee senior leadership founded on trust, respect and mutually shared goals of excellent patient care; hospital is part of a great partnership with the hospitalist team, Apogee administration and senior leadership; hospital collaborates at all levels for improved patient and provider-focused care; and hospital creates and supports an environment of continual improvement.

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "Apogee has been an important part of ECMC's ability to provide quality care to our patients. They have been involved in the historic growth at ECMC, as well as the reduction of patients' length of stay to the lowest levels ever. Quality and efficiency have been their hallmark, and ECMC's results have exceeded their national counterparts."

ECMCC Chief Medical Officer Brian M. Murray, M.D., said, "I commend ECMC and Apogee physicians and all clinical and support staff for working seamlessly to provide the best medical care to those who seek our care. It is this teamwork and shared commitment to our patients that sets ECMC apart and distinguishes our caregivers."

Apogee Physicians Northeast Regional Director Dr. Jaime Upegui said, "ECMC has been an excellent partner through some really challenging times. ECMCC Chief Medical Officer Dr. Brian Murray, Associate Medical Director Dr. Arthur Orlick, and President and CEO Thomas Quatroche created an atmosphere where we could recruit to the model that we needed, which they supported. Staff was added, the rounding structure was changed, and the nurses were willing to work with us and be patient as we mutually sought what was best for our patients. Emergency Department throughput has improved and Apogee is now the preferred admitter. The Centers for Medicare and Medicaid Services HCAHPS (Hospital Consumer Assessment of Healthcare Providers and Systems) patient satisfaction survey data and LOS (Length of Stay) results are improving – all related to excellent partnerships in the hospital."

## Kidney Transplants Reached Record High at ECMC in 2016; Procedures Improve Quality of Life, Give Hope

118 kidney transplants, from living and deceased donors, reach highest level of transplant activity in ECMC history; 13 pancreas transplants also performed

Erie County Medical Center Corporation (ECMCC) announced that 2016 established the highest level of kidney transplant activity in the hospital's history. As of 12/16/16, 118 kidney transplants took place at ECMC, coming from both living and deceased donors. Since 2010, kidney transplants at ECMC have increased approximately 19.4%. In addition to the kidney transplants, ECMC's Regional Transplantation and Kidney Care Center of Excellence performed 13 pancreas transplants in 2016, taking the Center's total transplants to an all-time high of 131.

Dr. Liise Kayler, MD, MS, FACS, the Program and Surgical Director of Transplantation said, "We are committed to providing the very best environment to ensure that those in need of a kidney transplant come through our process not just with a new, functioning organ, but an overall improved quality of life. We are thankful to those that have joined the state's Donate Life Registry, as well as living donors, as they all have a profoundly positive impact on the lives of those they help. These selfless acts of kindness have helped increase our ability to provide kidney transplants to those with the greatest need and we are confident that our annual transplant activities will only continue to increase."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "ECMC's Regional Transplantation and Kidney Care Center of Excellence is comprised of dedicated, compassionate caregivers who devote themselves to providing the highest quality transplantation services with the best outcomes for patients, their families and loved ones. It is through their hard work in providing quality care and increasing access for the community, coupled with the tremendous effort of our partners at Unyts, that raising donor awareness is having a very beneficial impact on the residents of Western New York. This milestone year, leading to the most kidney transplants in ECMC's history, provides great promise for our continuing effort to be our region's leader in quality healthcare."

ECMC's Regional Transplantation and Kidney Care Center of Excellence is equipped to treat patients at every stage of kidney disease or kidney failure. The Center's transplant program has offered kidney transplants since 1964 and pancreas transplants since 2004. Our experienced multidisciplinary team serves Western New York with consistently high scores in outcomes and transplant rates from deceased donors, and also offers laparoscopic (minimally invasive) donor nephrectomy (kidney removal) procedures to promote faster recovery for live kidney donors.

Our commitment to excellence and focus on the patient experience has led to high satisfaction for recipients and living donors alike. With advanced therapies in desensitization and paired-donor exchange, ECMC's living donor transplant program has also made more transplants possible, helping recipients of those organs as well as patients on the waiting list.

ECMC is also well positioned in the forefront of major innovations in transplantation, including opportunities for patients to participate in ongoing research trials, offering patients leading-edge treatments and individualized healthcare protocols.

### ECMC Living Donor Transplant Probation Lifted by National Organization National not-for-profit, United Network for Organ Sharing, removes probation imposed in 2014

On June 8, 2016, ECMC Corporation announced that the Board of Directors of the United Network for Organ Sharing (UNOS) unanimously approved the release of ECMC's living donor transplantation program from probation and restored all privileges for the program. The UNOS Board's action came about from the recommendation of the organization's Membership and Professional Standards Committee (MPSC), which is the UNOS regulatory body.

ECMC had been placed on probation in November 2014 by the UNOS Board "based on a need to address issues relating to its evaluation of potential living donors."

Dr. Liise Kayler, MD, MS, FACS, the Program and Surgical Director of Transplantation, said, "Every member of our department has worked diligently to raise the level of excellence and quality of the services we provide to every patient that comes to us. This action by UNOS confirms the tremendous effort we have made and the continuing level of success we achieve for every procedure we perform."

ECMCC President and CEO Thomas J. Quatroche, Jr., Ph.D. said, "This is very exciting and validates our commitment to ensuring that the highest quality services are available for our patients, along with offering a great team of experienced, exceptional health care professionals who have again proved the excellence of ECMC's transplant program. Under the leadership of Dr. Liise Kayler, MD, MS, FACS, the Program and Surgical Director of Transplantation, ECMC is poised this year to double the number of transplants performed at ECMC in 2013."

In a separate announcement, OPTN/UNOS President Betsy Walsh, J.D. said, "[ECMC] demonstrated commendable improvements in quality management and training and [has] successfully addressed the concerns that led to the earlier action."

### ECMC named among Best Hospitals for Patient Safety Women's Choice Award® Cites ECMC for female patient satisfaction and clinical excellence

The Eric County Medical Center received the 2016 <u>Women's Choice Award®</u> as one of <u>America's Best Hospitals for Patient Safety.</u> This evidence-based designation is the only patient safety award that identifies the country's best healthcare institutions based on robust criteria that considers female patient satisfaction and clinical excellence.

Thomas J. Quatroche, Jr., Ph.D., ECMC President and CEO said, "Receiving this recognition from The Women's Choice Award® is another testament of ECMC's commitment to the best possible healthcare for anyone who seeks our services. A positive patient experience and quality services are our highest priorities, which are reflected among the over 3,000 exceptional and skilled caregivers who everyday work to meet the needs of our patients."

The list of over 472 award winners, including ECMC, represents hospitals that have exceptional performance in limiting a wide range of hospital-associated infections and complications from surgery and medical treatment.

Delia Passi, Founder and CEO of the Women's Choice Award said, "We honor ECMC for being named and recognized as a hospital of choice among women, for it represents the strongest and most important consumer message in today's healthcare marketplace when considering that women account for 90% of all healthcare decisions. Improving patient safety is not only a matter of error prevention; it's a focused effort to create the safest patient experience."

Hospitals that have earned this award have had a low incidence of problems arising from surgical errors and infections. The Women's Choice Award® is a trusted referral source, empowering women to make smart healthcare choices by identifying the country's best healthcare institutions based on robust criteria that consider female patient satisfaction and clinical excellence.

# National Organization Provides ECMC High Safety Rating in Annual Survey Trusted, transparent and evidence-based national tool rates over 2,500 hospitals across the United States

Erie County Medical Center announced that The Leapfrog Group, an independent, national not-for-profit organization founded more than a decade ago by the nation's leading employers and private health care experts, has rated ECMC's overall safety score at 'B', which places it among 638 other hospitals across the country receiving such a score. The Leapfrog patient surveys assesses: medical errors, accidents, injuries, infections and patient experiences.

Thomas J. Quatroche Jr., Ph.D., ECMC President and CEO, said, "This updated hospital safety ranking, from such a widely respected national organization, is further evidence of the extraordinary work our caregivers perform every day in every facet of patient care. ECMC prides itself in providing our patients with the best possible experience and quality service while they are in our care. This important national survey confirms that outside, independent assessors concur that ECMC is succeeding in our effort to provide true care."

Dr. Brian Murray, ECMC Chief Medical Officer said, "This is a tremendously gratifying recognition of the high quality of care that our excellent caregivers provide to our patients. ECMC's high standard of care is evident in every service area of the hospital and we take great pride in this type of outside affirmation."

On its website, The Leapfrog Group states that they "strive to make giant 'leaps' forward in the safety, quality and affordability of health care in the U.S. by promoting transparency through our data collection and public reporting initiatives. The survey is a trusted, transparent and evidence-based national tool in which more than 2,500 hospitals voluntarily participate free of charge."

Of the 2,571 hospitals issued a Hospital Safety Score, 798 earned an A, 639 earned a B, 957 earned a C, 162 earned a D and 15 earned an F.

#### **ECMC Scores High with Patient Ratings**

ECMC has been awarded a three-star rating out of five by CMS for patient experience. This was among the highest scores in Western New York. The ratings are based on 11 publicly reported measures in the Hospital Consumer Assessment of Healthcare Providers and Systems (HCAHPS) survey.

This rating is a testament to ECMC's extraordinary caregivers who not only ensure that patients receive great clinical care, but also create an environment of healing. Whether they work in environmental services, nursing at the bedside, the transporting of patients, or in an area that supports clinical staff, our ECMC caregivers all play an important role in patient experience at ECMC. We will continue to strive for even higher star ratings in the future, and we are confident that with the compassionate, kind, and sincere care provided every day we will reach that goal.

We thank our excellent ECMC caregivers for their tireless dedication and commitment to ensuring that every patient has a great experience and leaves ECMC understanding what "true care" is all about.

#### Terrace View Long-Term Care Commended for Favorable State Survey Annual NYS Department of Health survey shows continuing improvement for long-term health care services

Terrace View Long-Term Care Facility demonstrated a continuing, positive level of improvement for the care of its residents based on a NYS Department of Health survey.

Sharon L. Hanson, Chair, Erie County Medical Center Corporation (ECMCC) Board of Directors said, "Thanks to the dedicated caregivers and staff at Terrace View, the quality and care for the residents continues to improve every year, highlighting the great professionalism and compassion of everyone associated with this tremendous facility."

Thomas J. Quatroche Jr., Ph.D., ECMC Corp. President and CEO said, "ECMC's guiding mission is to provide every patient the highest quality of care delivered with compassion, which is reflected in Terrace View's very positive survey from state DOH. I commend all of the excellent caregivers at this vitally important facility; they have demonstrated repeatedly their commitment to the residents they care for."

Anthony De Pinto, Administrator, Terrace View Long-Term Care said, "The entire staff at Terrace View has worked tirelessly and with great determination to annually improve the level of care they provide our residents. I am confident this type of effort will continue and our future state Health surveys will only get better."

Terrace View Long-Term Care Facility is a state-of-the-art residence that provides high quality care, comfort, skilled nursing services and rehabilitation services for seniors and others needing long-term care in a convenient location on the ECMC Health Campus in the Delevan-Grider community of Buffalo. This highly efficient long-term care facility and nursing home is designed to be patient-centered with a

neighborhood design that focuses on the best care. Terrace View is comprised of a: 390-bed nursing home; 66-bed short-term rehabilitation area; 20-bed ventilation unit; 16-bed behavioral intervention unit; and a 10-bed bariatric unit. Dedicated specialty beds for seniors with Alzheimer's and dementia residents receive 24-hour physician and skilled nursing care when needed and are right next door to all the resources and facilities of the ECMC hospital in the event of a serious illness or emergency.

### ECMC Opens New, State-Of-The-Art Center for Orthopaedic Care New facility doubles number of exam rooms; improves patient safety and convenience

On April 7<sup>th</sup>, the Erie County Medical Center dedicated its new, state of-the-art Center for Orthopaedic Care, which includes 14 spacious exam rooms (double what had existed previously) and new safety features and improved patient amenities designed to ensure a better overall patient experience. The new 6,900 square foot Center is nearly four times larger than the hospital's former orthopaedic clinic, which opened in 1978.

In February 2015, members of ECMC's Executive Leadership, Orthopaedics and Ambulatory Services finalized plans to do a complete overhaul of ECMC's Orthopedic Clinic, moving it to a new location on the hospital's first floor, emphasizing the goal of improving care for our patients. From 2000 to 2010, patient visits to the former Orthopaedic Clinic increased by approximately 46% and between 2010 and 2015, 57,262 patient visits occurred at that location.

Sharon L. Hanson, Chair, Erie County Medical Center Corporation (ECMCC) Board of Directors said, "Together with the Salvatore Orthopaedic Unit that opened last year, our new Center for Orthopaedic Care will bring the highest level of outpatient orthopaedic care to patients throughout Western New York. This new facility has nearly double the number of exam rooms and all corridors feature handrails for patient safety and convenience. The unit's upgrades also include dedicated physician and nurse work areas and spacious registration and checkout areas for patient convenience, helping to ensure that our patients' experience meets their expectations."

Caregivers from Orthopaedics and Ambulatory Services collaborated on a Lean Six Sigma project dedicated to resolving various issues affecting their patients, including wait times, helping to design the new outpatient Center to improve service and enhance efficiency. Lean Six Sigma is a methodology that relies on a collaborative team effort to improve performance by systematically removing waste. The outcome is the new modern, state-of-the-art facility that replaces a cramped, outmoded inefficient space that did not meet the needs of patients, physicians, clinical caregivers or the important teaching of residents.

Thomas J. Quatroche Jr., Ph.D., ECMC President and CEO, said, "Patient experience is our highest priority and this new Center for Orthopaedic Care provides another demonstration of ECMC's commitment to the highest possible quality healthcare for anyone who seeks our services. This new facility, combined with our inpatient Russell Salvatore Orthopaedic unit and the Ambulatory Surgery Center, provides orthopaedic patients the best possible experience along the entire continuum of care. A positive patient experience and quality services are essential aspects of our overall delivery of healthcare services, which are reflected among the over 3,000 exceptional and skilled caregivers who everyday work to meet the needs of our patients."

Dr. Philip Stegemann, Chief of ECMC Orthopaedics, said, "ECMC is a special place, with dedicated caregivers, physicians, and now we have a beautiful new environment in this well-designed Center for Orthopaedic Care, which is conducive to healing for our patients. The patient has always been at the center of the care we deliver, and this new unit takes this level of commitment to our patients to another

level. Our mission not only involves patient care, but also education. It's an ideal space for teaching orthopaedic residents, medical students, nurse practitioners, and physician assistants."

Other state-of-the-art features in the Center include in-room call and code systems, improved ventilation, widened doorways to accommodate varying sizes of wheelchairs and stretchers, and secure badge entry to clinical care areas. There is also a newly created pass-through to the Radiology Department, creating ease of access and improved throughput.

### ECMC Awarded Gilead Sciences "Focus Grant" Funds will support HIV, hepatitis B and C testing and testing-related services

On December 22, 2016, ECMC Corporation officials announced that ECMC has been awarded a grant from Gilead Sciences, Inc., to develop a replicable model program that embodies best practices in HIV and/or hepatitis screening and linkage to care.

The biopharmaceutical company Gilead researches, develops, manufactures, and markets human pharmaceuticals for certain diseases, including the hepatitis C virus (HCV), hepatitis B virus (HBV) and the Human Immunodeficiency Virus (HIV). Gilead will provide these funds to ECMC through its Frontlines of Communities in the United States (FOCUS) Program to financially support these efforts.

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "We are thankful to Gilead for this grant, which will enable ECMC to better serve patients and improve their quality of life. The Centers for Disease Control and US Preventive Services recommendations, backed by this key support from Gilead, will help our caregivers to more effectively address the health and wellness needs of these patient populations throughout Western New York."

ECMCC Immunodeficiency Program Manager Ellen O'Brien said, "We are grateful to Gilead for granting these funds. These dollars will enable us to develop a program structured to deal with the current gap in care caused by the inability to identify and ultimately treat many HIV-, Hep C- and Hep B-infected individuals."

As described in the Gilead grant application, "a growing body of research shows that opt-out testing can play a strong role in getting more individuals tested, extending earlier and better care to infected individuals, improving quality of life, and promoting better disease management that reduces new infections. In light of the 2006 Centers for Disease Control (CDC) recommendations for routine opt-out HIV testing, the 2012 CDC recommendations for HCV screening, the US Preventive Services Task Force recommendations for routine HIV, HCV, and HBV screening, and other recognized best practices in HIV, HCV, and HBV screening," Gilead has awarded this grant funding to ECMC to develop and promote a replicable model program that embodies best practices in HIV, HCV, and/or HBV screening and linkage to care.

In 2010, Gilead Sciences, Inc. launched the FOCUS program (On the Frontlines of Communities in the United States) to address one of the most pressing problems driving human immunodeficiency virus (HIV) and acquired immunodeficiency syndrome (AIDS) transmissions. At the time, an estimated one in five HIV-positive Americans, or approximately 230,000 people, did not know that he or she was infected. FOCUS was enhanced in 2013 to address Hepatitis C (HCV) and again in 2015 to address Hepatitis B (HBV) as a result of both the Centers for Disease Control and Prevention (CDC) and the United States Preventive Services Task Force (USPSTF) recommendations for HCV and HBV testing.

#### **Employee of the Year 2016**

Elizabeth "Liz" Weiss, Senior Medical Secretary, has been with ECMC for eight years and has worked in the hospital's Nursing Department for that entire period. As Employee of the Year, Liz received a \$1,000 check, an engraved crystal bowl, two tickets to next year's Springfest Gala and a one-year dedicated parking space for Employee of the Year.

#### Nurses of the Year 2016

At ECMC, outstanding care is made possible through the experience, hard work, and dedication of our nurses. From the compassion they bring to every bedside, to the leadership that helps their peers thrive in their own commitment to nursing excellence, we're proud to call some of nursing's best our own. Maria Hyjek, RN, BSN, Nursing Care Coordinator, was recognized as ECMC Nurse of Distinction for 2016. Georgia McPartlan, RN, BSN, WCC, Team Leader, Surgery/Ostomy and Wound Care, was recognized as ECMC Outstanding Staff Nurse for 2016.

#### Volunteer of the Year 2016

Marcia Vanderlinden was recognized as the 2016 Volunteer of the Year. Marsha joined the Volunteer Board in 2005 after retiring. She is currently the acting Vice President of the Volunteer Board and has served many years in this position.

#### **Daisy Nursing Award Winners for 2016**

The Daisy Award is a national recognition to honor the amazing work nurses perform for patients and families every day. Nominations are submitted by a patient or family member to applaud the nurse's dedication and compassionate care during the patient's stay. The Nurse Recognition Committee picks a nurse anonymously, based on their nomination awarded in a surprise ceremony.

Stephanie Blair, RN, of 10<sup>th</sup> floor, was the recipient of the Daisy Award. Stephanie received her nomination from a patient she cared for on her floor. She was honored for her integrity, her compassionate care, and her ability to make the patient feel at ease. The patient felt that Stephanie personified the ECMC mission of compassionate care while attending to her at all times.

Kimberly Degnan, RN, of 10<sup>th</sup> floor, was the recipient of the Daisy Award. Kim was nominated by a kidney transplant family after she sat with them and eased their fears and anxiety. The family was so impressed and touched by Kim's care that they wrote a beautiful nomination letter to our Daisy Committee.

Jennifer Weierheiser, RN, 7th floor, has been honored as a Daisy Award winner. With all her patients and families, Jen takes the time to connect on a personal level. For example, Jen was able to make one grateful 92-year-old woman feel like her wishes and concerns were always addressed, while providing emotional support and allowing for the patient to maintain her independence. Jen's care, compassion, humor and respect for the patient and for the traumatic event she had experienced gave the patient and her family the coping skills to get through each day with small victories and hope for more.

#### **ECMC hosts 2016 Critical Care Nursing Conference**

The Erie County Medical Center Corporation (ECMCC) held the Critical Care Nursing Conference for 2016, "Basing Your Practice on the Evidence." The annual conference is designed to provide knowledge of the best practices, current trends, and contemporary topics pertaining to the care and management of the critically ill patient. Through the knowledge and experts in the field, nurses are able to base their practice on the evidence.

#### ECMC Rehab Services hosts second annual Rehab Symposium

In the spring of 2016, ECMC and the ECMC Foundation held its second Rehab Symposium, titled "A Multidisciplinary Approach to the Neurologically Impaired Patient." For this conference, many of the Rehabilitation Department's experienced clinicians were invited to speak on a variety of topics pertaining to rehabilitation for patients with neurological diagnoses and impairments. Area therapists, rehab professionals, and therapy students from the community were invited to learn about some of the unique and specialty services that are available at ECMC. The keynote speaker was Susan Bennett, PT, DPT, EdD, NCS, MSCS, who lectured on "Rehabilitation in Multiple Sclerosis: Promoting Functional Recovery and Neuroplasticity." Over 110 people attended the conference which included a vendor fair. The feedback from the attendees was overwhelmingly positive.

#### ECMC Physical Therapy Dept. at School 84 Earns Clinical Education Award

The Physical Therapy Department at Public School #84 Health Care Center for Children at ECMC was recently awarded the "Outstanding Center for Physical Therapy 2015 Clinical Education Award" by the New York / New Jersey Physical Therapy Clinical Education Consortium. School #84 Health Care Center for Children, located on the ECMC Health Campus, is the designated school in the district for students with severe disabilities and illnesses and has 165 students in grades K-12. ECMC provides one senior physical therapist and one staff physical therapist at the school.

The winner of this award demonstrates the following criteria: promotes best practice, offers a diverse or advanced clinical experience to physical therapy students, has well designed clinical teaching methods and/or materials and demonstrates outstanding communication skills with students and academic programs. The nomination was made by the clinical education staff from D'Youville College. A ceremony to present this award took place at School #84. Representatives from D'Youville College, Daemen College, the University at Buffalo, ECMC, Associated Physical and Occupational Therapists and former physical therapy students of School #84 were present during the award presentation.

#### **ECMC Symposium Featured Wound Care Experts**

On September 24<sup>th</sup>, 2016, the ECMC Center for Wound Care and Hyperbaric Medicine and the ECMC Foundation held the fifth annual "Wound Care Symposium." The event was titled, "The Future of Wound and Hyperbaric Medicine: Can Your Practice Survive?" The Center for Wound Care and Hyperbaric Medicine at ECMC provides specialized treatment for chronic or non-healing wounds that have not significantly improved from conventional treatments. Several distinguished wound care specialists addressed approximately seventy clinicians in attendance during this conference. The Center for Wound Care and Hyperbaric Medicine at ECMC represents a partnership between ECMC and SerenaGroup<sup>TM</sup>, Inc. The Center provides specialized treatment for chronic or non-healing wounds, which are defined as sores or wounds that have not significantly improved from conventional treatments.

#### CEO Tom Quatroche joined Governor Cuomo after Ride for Breast Cancer Screening

ECMCC President & CEO Tom Quatroche Jr., PhD, was proud to help welcome Governor Andrew M. Cuomo, Sandra Lee and Lieutenant Governor Kathy Hochul for the conclusion of the final leg of the state's first-ever breast cancer motorcycle ride – touring upstate New York and riding through the Capital Region, Mohawk Valley, Central New York, the Finger Lakes and Western New York.

The ride supported the Governor's comprehensive "Get Screened, No Excuses" campaign, which marks the nation's most aggressive effort to eliminate barriers to treatment, remove insurance hurdles and expand access to life-saving screenings. The ECMC Foundation's Mobile Mammography Unit was invited to participate in the event, helping to raise awareness on the importance of early breast cancer screening and treatment. Since ECMC Foundation's Mobile Mammography Coach was launched in 2012, over 11,000 women were screened on the coach.

## Buffalo Bills and ECMC host 11<sup>th</sup> Annual Billieve Weekend featuring Buffalo Bills and Mobile Mammography

October 14<sup>th</sup>, 2016, kicked-off the Billieve Weekend in Western New York with the annual Billieve VIP party at 716 Food & Sports. Members of the Buffalo Bills and their families were on-hand to show their support for breast cancer awareness and the ECMC Mobile Mammography Coach. The fun began with a Friday night kickoff party with food and entertainment. On Sunday the 16<sup>th</sup>, the Buffalo Bills played the San Francisco 49ers and once again showed how much they Billieve in supporting Breast Cancer Awareness and the ECMC Mobile Mammography Coach. ECMC breast cancer survivors were honored during pre-game festivities on the football field as part of the NFL's Crucial Catch Campaign.

#### **ECMC Oral Cancer Screening Program Opened to High-risk Individuals**

Oral cancer is a quiet but deadly disease. Oftentimes it exhibits no symptoms until after it has spread outside the mouth, typically to the neck. The earlier these cancers can be detected, the better chances that they can be successfully treated. The ECMC Early Oral Cancer Detection and Diagnosis Screening Program is designed to detect head and neck abnormalities and cancers at the earliest and most treatable stages. Individuals at risk for head and neck cancer are currently eligible for screening as part of a research study entitled: *A Biorepository and Databank for Identifying Biomarkers for Oral Cancer*. The Department of Dentistry/Oral Oncology & Maxillofacial Prosthetics together with the Department of Head & Neck/Plastic & Reconstructive Surgery brings surgeons and dentists together to better understand, prevent, and treat these types of cancers.

### ECMC joins hundreds of Organizations to Increase Colorectal Cancer Screening Rates across the Nation

March is Colorectal Cancer Awareness Month and ECMC celebrated in 2016 by making the pledge to help increase colorectal cancer screening rates by supporting the 80% by 2018 initiative, led by the American Cancer Society (ACS), the Centers for Disease Control and Prevention (CDC) and the National Colorectal Cancer Roundtable (a coalition co-founded by ACS and CDC). Dr. John Fudyma, Associate Director, ECMC Corporation, joined Mayor Byron Brown and other participating representatives at Buffalo City Hall to sign the pledge.

Colorectal cancer is the nation's second-leading cause of cancer-related deaths in the U.S. when men and women are combined; however, it is one of only a few cancers that can be prevented. Through colorectal cancer screening, doctors can find and remove hidden growths (called "polyps") in the colon, before they become cancerous. While colorectal cancer incidence rates have dropped in the U.S. among adults 50 and older, it is still the second leading cause of cancer death in the United States, despite being highly preventable, detectable and treatable. In fact, it is estimated that in 2016, 134,490 cases of colorectal cancer will be diagnosed.

"80% by 2018" is a National Colorectal Cancer Roundtable (NCCRT) initiative to substantially reduce colorectal cancer as a major public health problem and work towards the goal of 80% of adults aged 50 and older being regularly screened for colorectal cancer by 2018. Leading public health organizations, such as NCCRT, CDC and the ACS are rallying organizations to embrace this shared goal. If the goal of 80% by 2018 goal is achieved, 277,000 cases and 203,000 colorectal cancer deaths would be prevented by 2030.

# 9<sup>th</sup> Annual ECMC Summer Youth Internship Program A Huge Success Hospital program continues to stand as the only such program in the region

On June 29, 2016, the ECMC Corporation's 9th Annual Summer Youth Internship Program held an orientation for 125 high school students who participated in a four-week comprehensive self-development program for area high school students administered by the ECMC Foundation. Fifty percent of the participating students come from Buffalo Mayor Byron Brown's Summer Youth Employment and Internship Program.

The program offers summer interns a hospital-based career exploration to stimulate interest in employment in health services and to help meet the future need for qualified personnel in this field. They are required to work two (2) six hour days for a total of 12 hours per week, which includes a hospital-based career exploration program; a heart health education program, an accident prevention course and/or a CPR certification course.

Buffalo Mayor Byron Brown said, "My annual summer youth employment and internship program has put thousands of young people from neighborhoods all throughout our city to work and this opportunity at ECMC will provide these high school students with real-life health care workplace experience, where they'll see firsthand the demands of a critically important work environment that has such an important impact on the lives of citizens. I am very appreciative and thankful that ECMC partnered with my Administration on this very worthy summer youth employment initiative, providing valuable work experience that will lead our children to realize a brighter future."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "Healthcare is a growing industry in Western New York, and ECMC is proud to play our part to educate our youth and provide opportunities to serve the patients of our community. These students are brought into the daily workings of ECMC and are provided an in-depth understanding of how our hospital functions and cares for the patients we serve. Thanks to the strong support of Mayor Brown and the ECMC Foundation, this is an excellent opportunity for the students to become better acquainted with the important role hospitals play in serving our community."

#### ECMC Now Offering Portable Hemodialysis System for Home Use Home Hemodialysis Treatments Can Improve Health and Quality of Life

The ECMC Dialysis Center announced it is offering home hemodialysis with the NxStage System One, the only truly portable hemodialysis system cleared by the FDA for home use during the day or overnight. More patients in the community now have the opportunity to experience the health and quality of life benefits of more frequent and/or longer home hemodialysis treatments.

Chronic kidney failure, also known as End-Stage Renal Disease, or ESRD, is a life-threatening condition that occurs when both kidneys are no longer able to process the body's wastes and excess fluids. To survive, ESRD patients require kidney replacement therapy for the rest of their lives either in the form of a transplant or some type of dialysis. More than 500,000 patients in the U.S. suffer from ESRD, and that number is expected to double in the next 10 to 15 years due to the alarming rise in diabetes, obesity and hypertension.

Hemodialysis, the cycling of the patient's blood through a filter and back to the patient, is the most common form of kidney replacement therapy. For the majority of people, this means going to an outpatient center three times a week for about four hours each session. This is a demanding regimen that intrudes upon family life, work and vacation planning. Although this treatment method is effective for many patients, research has shown significant health benefits can be attained from more frequent or longer duration hemodialysis, which is only logistically practical to do in the home setting. ECMC is now offering its ESRD patients this new treatment option that makes the potential benefits of home hemodialysis more attainable.

"Performing more frequent or longer dialysis in the home provides patients with better clinical outcomes as well as an improved quality of life," said Mandip Panesar, MD, Medical Director, Hemodialysis Unit, ECMC. "Patients have been very receptive to the NxStage system since it offers them the ability to perform sessions in their home, with more freedom and flexibility as to when and where they do their treatments. Because it mimics a working kidney more closely, more frequent and longer hemodialysis has been shown to reduce the stress on the heart, improve post-dialysis recovery time, better control blood pressure with fewer medications, provide improved mental and physical health, and lower the risk of death."

#### **ECMCC Appoints New Chief Operating Officer**

New COO brings over 20 years of experience in health care administration, financial management and quality care

On August 30, 2016, the Erie County Medical Center Corporation announced the appointment of Andrew L. Davis, MBA, as the organization's new Chief Operating Officer. The appointment of Mr. Davis came following a national search to fill the position. A resident of Braintree, MA, Mr. Davis has served in a variety of senior management positions in health care organizations in Florida, Massachusetts, North Carolina and Washington, D.C.

ECMCC Chair Sharon L. Hanson said, "We are thrilled to announce that Andy Davis is joining ECMCC as Chief Operating Officer. He brings a depth and wealth of experience that will contribute significantly to our ongoing delivery of health care services, as well as play a key role in the development and execution of future activities throughout our system of care."

ECMCC President and CEO Thomas J. Quatroche Jr., Ph.D., said, "ECMCC was fortunate to meet and interview several highly qualified candidates for this critically important senior management position and Andy emerged as the very best individual from a talented group of applicants. His strong background in

health care, financial and operations management, knowing well the complexity of managing hospitals in an ever changing landscape, will play a key role as we continue ECMCC's commitment to deliver the highest quality care for the residents of Western New York. As we continue to grow and expand our strategic collaborations with entities like Kaleida Health and the University at Buffalo, along with ECMCC's key role in the Millennium Collaborative Care effort, I am confident Andy's background and experience will strengthen further the various initiatives we pursue jointly with our health care partners."

Most recently, Andy Davis served as Interim Chief Executive Officer at United Medical Center in Washington, D.C., a 354-bed acute care hospital and skilled nursing facility. Prior to that position, he was President of Steward Carney Hospital in Massachusetts. He began his career in the early 1990's as a staff accountant, rising to senior auditor for a CPA firm in Pensacola, FL, whose clients included health care facilities, non-profit organizations that received federal funding and assisted living facilities. Over the next 18 years, Andy served six different health care facilities in various financial management capacities, including Director of Internal Audit, Assistant Controller and Chief Financial Officer, ascending eventually to Chief Operating Officer at Franklin Regional Medical Center in North Carolina and Chief Executive Officer at Sandhills Regional Medical Center and then Davis Regional Medical Center, both located in North Carolina.

### ECMC Announces Hiring of Vice President of Communications and External Affairs

Peter K. Cutler was hired as the organization's Vice President of Communications and External Affairs. In this position, Mr. Cutler is responsible for all internal and external communications, publications, web site and social media, and community and government relations.

"We are very pleased that Peter is joining the ECMC family, bringing his years of communications, public affairs and public policy experience to our organization," Thomas Quatroche, President & CEO, ECMCC said. "His extensive knowledge of public communications, depth of experience in both the public and private sectors, and his understanding of issues connected to our community will be a tremendous asset for ECMC."

A Buffalo native and graduate of Bennett High School, Cutler has served in the administration of two New York State Governors – Mario M. Cuomo (Brooklyn Regional Representative; Deputy Director of Scheduling; and Director of Communications, NYS Dormitory Authority) and Andrew M. Cuomo (Director of Communications, NYS Department of Corrections and Community Supervision; Director Of Communications, NYS Division of Homeland Security and Emergency Services; Director of Communications and Special Projects, Erie Canal Harbor Development Corporation/Empire State Development, Buffalo Regional Office) – and two Buffalo mayoral administrations – Anthony M. Masiello (Director of Communications) and Byron W. Brown (Director of Communications). He began his professional career at ABC-News in New York City and has also worked in Buffalo for two advertising/public relations companies, Eric Mower Associates and the former Travers Collins Company. He received his Bachelor of Arts degree in History from Lake Forest College in Lake Forest, IL. He and his wife reside in Buffalo.

#### ECMC's Linda Schwab One of First in Nation to become Board Certified Trauma Registered Nurse

As of 2016, The Board of Certification for Emergency Nursing (BCEN) now recognizes ECMC Trauma Program Manager Linda Schwab, MS, RN, as a Trauma Certified Registered Nurse (TCRN). Schwab becomes one of the first trauma nurses in the country to take and pass the new exam to earn this credential through the BCEN. The TCRN is the first trauma-specific, national credential that designates expertise in trauma.

According to the BCEN, "The certification exam incorporates the body of knowledge in trauma nursing across the continuum of care, from injury prevention through reintegration to home. To qualify for the exam, one must hold either a current unrestricted Registered Nurse License in the United States or its Territories, or a nursing certificate equivalent to a Registered Nurse in the United States." BCEN also recommends an average of 1,000 practice hours per year across the trauma care continuum over a two year period before taking the exam.

Linda Schwab has served in various clinical positions during her 35 years at ECMC. As Trauma Program Manager (2004-present) she works regionally and in collaboration with statewide committees to establish trends in the incidence of traumatic accidents and to implement research-based practice changes in trauma care and public health policy. She is extensively involved in outreach education for injury prevention.

Since the early 1960s, ECMC has set trends in trauma and emergency care, developing practices, procedures and in some cases devices (such as the first crash cart) that have since become standards of care now utilized in hospitals across the nation and the globe. ECMC is designated a Regional Adult Trauma Center by the New York State Department of Health (2015) and Nationally Verified as a Level 1 Trauma Center by the American College of Surgeons (2015). ECMC has achieved the best trauma survival rate of all trauma centers in the State, according to a July 2006 report from the New York State Department of Health (<a href="www.health.state.ny.us">www.health.state.ny.us</a>). ECMC offers trauma and burn educational programs for professionals as well as the general public.

#### Dr. Michael Cummings Appointed Associate Medical Director, Behavioral Health Services

Erie County Medical Center Corporation formally announced the appointment of Michael R. Cummings, MD, to the position of Associate Medical Director, Behavioral Health Services.

ECMC Corporation President and CEO Thomas J. Quatroche Jr., PhD, said, "Dr. Cummings has a proven record of success as Executive Director of our Behavioral Health Center of Excellence. His expertise and highly regarded reputation for innovative and groundbreaking behavioral health treatment protocols have solidified ECMC's leading position in this critically important area of healthcare. Appointing him as Associate Medical Director is the next logical step as we address the need to further enhance and augment these services on-campus and in our community."

ECMC Corporation Chief Medical Officer Brian M. Murray, MD, said, "This is a well-deserved appointment for Dr. Cummings, who has been acting in this capacity for the past two months and has already made a tremendous impact on our programs in addition to his role as Executive Director of Behavioral Health at ECMC."

Dr. Cummings is also the Assistant Professor and Vice Chair of the Division of Community Psychiatry in the Department of Psychiatry, the State University of New York at Buffalo (S.U.N.Y. Buffalo), and the

Program Director of Pediatric Behavioral Health for Women and Children's Hospital of Buffalo. He has clinical and administrative oversight of adolescent and adult forensic care within much of Erie County, oversight of high-needs children and adults within community mental health centers and the CPEP (Comprehensive Psychiatric Emergency Program) and responsibility for teaching and supervising clinicians within these settings. He also oversees all psychiatric and chemical dependency services at ECMC and at Women and Children's Hospital of Buffalo.

Dr. Cummings studied nutritional sciences at Cornell University as an undergraduate and completed medical school and residencies in psychiatry and child psychiatry at S.U.N.Y. Buffalo.

Dr. Cummings has received numerous awards, most recently the Mental Health Association of Erie County Outstanding Professional of the Year Award and he has authorized many publications in his field.

#### Dr. Kathleen Grimm appointed Director of Palliative Medicine

Dr. Kathleen T. Grimm, MD, MHSc, was appointed Director of Palliative Medicine at ECMC. Dr. Grimm has already been providing palliate care at ECMC and has established a diverse community outreach team. She is a strong advocate for the role of palliative care in filling the large gap between the onset of chronic disease and the need for hospice care at the end of life. Dr. Grimm is also working to address the large disparities in care in chronic diseases and has been making presentations on The Conversation Project, the initiative to encourage conversations about wishes and plans for end-of-life care. Based on her passion for this work and ECMC's mission of care, Dr. Grimm provides these services to the ECMC community as the new Director of Palliative Medicine.

Dr. Grimm is a graduate of the School of Medicine and Biomedical Sciences at UB and completed a four-year residency in combined Internal Medicine/Pediatrics in Buffalo. Following her residency, she was in private practice for over ten years, then worked at the UB Medicine/Pediatrics Linwood Avenue Clinic and at Children's Hospital of Buffalo Adolescent Clinic, where she actively participated in the teaching of residents and medical students. Dr. Grimm completed a master's program in bioethics at the University of Toronto in 2008.

## ECMC VP of Clinical Integration Dr. John Fudyma recognized for exceptional teaching skills

John Fudyma, MD, MPH, received honorable mention for the Siegel Award. This award is given by UB medical students to honor exceptional teachers who have outstanding instructional skill, ability to stimulate thinking and develop understanding in students, demonstration of sensitivity toward the human condition, and ability to serve as a role model for students. Dr. Fudyma is the Division Chief for General Internal Medicine at both UB and UBMDIM, an associate professor at UB and Vice President of Clinical Integration at Erie County Medical Center Corporation.

#### Mary Rhinehart appointed Director of Critical Care Education

Mary Rhinehart, RN, MSN, was appointed to the position of Director of Critical Care Education. Mary comes with a vast array of critical care experience including trauma and burn care previously at ECMC. Mary has worked as manager of hospital development for Unyts and most recently a Critical Care Educator. She holds her master's degree in nursing education, and is currently an adjunct Nursing Professor at Daemen College.

#### **Kelly Showard Appointed Director of Community Relations**

Kelly Showard, MS, was appointed Director of Community Relations. Kelly is experienced in developing, coordinating, and implementing programs aimed at eliminating racial, ethnic and socioeconomic health inequities including issues of disparity. In this position, she is responsible for developing and managing community partnerships with businesses, service providers, community-based groups, faith communities, public and private organizations, non-profit organizations and school districts. Kelly served as the director of communications for Millennium Collaborative Care, the Medicaid redesign program of WNY created to reduce avoidable emergency room visits and hospitalizations. Previously, Kelly was the program manager for health engagement outreach for the eight counties of Western New York with the P2 Collaborative of WNY. Her work focused on empowering communities to address social determinants of health they believed would have the greatest impact on their health.

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