



Erie County Medical Center Corporation
RFP # 21618
Addendum Number 1

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SELF-INSURED WORKERS COMPENSATION PROGRAM THIRD PARTY ADMINISTRATOR

The deadline for submission still remains:

FRIDAY, DECEMBER 16, 2016 at 11 a.m. EST.

The following questions were submitted to the Designated Contact:

1. Can I get full loss runs broken out by claim count for the past three years?

ECMCC will not be providing loss runs to respondents at this time, however, below are the claim counts as of 10/31/16:

2016- 133 indemnity claims and 473 medical only/record only claims.

2015- 149 indemnity claims and 841 medical only/record only claims.

2014- 178 indemnity claims and 777 medical only/record only claims.

2013- 157 indemnity claims and 696 medical only/record only claims.

Please note: ECMCC was in a self-insured program from 2003-2011 and is once again in a self-insured program as of 3/31/16. There are approximately 74 open indemnity claims for the period of 2003-2011 as of 10/31/16. For the period of 3/31/16-10/31/16 there are approximately 62 open indemnity claims and 45 open medical only claims. The claims for the period 2012-3/31/16 will stay with the current carrier.

2. What claims system does ECMCC utilize that they will expect the winning TPA to interface with?

See response to question number 12.

3. For life of claim pricing, please provide detail loss runs on all open claims, including claim type and claimant age for each open claim. If possible, please provide in excel.

Please see the response to question number 1.



4. **#9. b.- providing pricing of the claim for both life of claim and life of the service agreement. Can you clarify life of claim? For example, if the claim is open for 5 years and the contract ends in three years is the TPA still administering ECMCC claims beyond the contract term?**

ECMCC will expect the TPA to continue to administer claims that had been opened under the TPA prior to the end of the contract terms. In the example, if the claim remains open for a period of 5 years but the contract with ECMCC expires after 3, ECMCC would still expect the TPA to administer that claim.

5. **Is ECMCC fixed on having dedicated adjusters and capping their caseloads at 150 files?**

ECMCC will require dedicated adjusters to ECMCC, however may be open to the cap of their caseloads beyond 150 files if level of service and commitment to ECMCC claims can be maintained.

6. **Can you produce currently valued historical loss runs by year for all open, closed and report only claims for the period after ECMCC left the Erie County Self Insurance plan?**

Please see the response to question number 1.

7. **Can you give us an idea of the number of annual medical bills submitted on behalf of the workers' compensation program for the past several years?**

ECMCC will not be providing this to respondents at this time.

8. **Loss run information - please provide the following:**

open lost time and # medical only claims that are being transferred to TPA from current TPA loss runs for last 3 years - showing total incurred, paid, reserve for each year and number of new claims reported each year by lost time and medical only total average payout for workers compensation payments related to self insurance program on annual basis

Please see the response to question number 1.

9. **Which years was ECMCC self insured for WC?**

Please see the response to question number 1.

10. **M/WBE current vendors being utilized by incumbent TPA**

- **please provide listing of current M/WBE being utilized by incumbent TPA - % for each(or dollars) and services being provided**

ECMC is not able to provide this information. The agreement with the current vendor was initiated prior to current MWBE requirements.

11. **Can the M/WBE requirement (20% and 10% of the contract award) be met thru ALAE payments?**

All potential respondents are welcome to contact the MWBE office at 716-898-4947 to further discuss this question.



12. Question 8e - please clarify the type of system at ECMCC interfacing with the TPA and in what capacity is the interfacing happening? Are you getting monthly data feed from TPA or are you transmitting data to the TPA? What is being transmitted?

Currently this interface is not occurring; however we are exploring a change to our Human Resources Information System (HRIS) and would expect an interface to that system. We would expect in this case to be able to transmit to the TPA employee demographic information, along with initial claims data from an internal intake process (i.e. first report of injury).

Currently we have access to our TPA's claims administration site to allow us to export information for use in analysis and reporting. We would expect the same type of features and have access to data in real time versus a monthly data feed.

13. Item 8.13 - what does ECMCC mean by "credentialing"?

Please visit <http://www.symplr.com/products/vendor-credentialing> for information and an examples of the credentialing system utilized by ECMCC.

14. Would a loss run or yearly claim averages be provided?

Please see the response to question number 1.

15. On page 3, letter F, please confirm: do you want our company's experience mod factor for our own company's workers' compensation insurance?

Yes, please provide your company's experience modification rate for the past three (3) years.

16. In addition to loss runs for the program (previously requested), please provide the cost of the program to ECMC over the last 3 years, broken out by compensation/medical/expense program cost. This is for the purposes of determining a responsible percentage estimate for M/WBE subcontracting work.

ECMCC will not be providing this to respondents at this time.

17. What claim system does ECMCC utilize and what data is required as part of the interface?

Please see the response to question number 12.

18. Please provide claims information including:

- a. Current open claims broken out by indemnity/medical only claims
- b. 3-5 years of claims history, broken out by indemnity/medical only claims type

Please see the response to question number 1.

19. How many non-DRG medical bills per year are reviewed by your current vendor? Do these include pharmacy bills?

ECMCC will not be providing this to respondents at this time.



20. What type of PPO results do you see on average from your current vendor? (% of savings below fee schedule)

ECMCC will not be providing this to respondents at this time.

21. Can you clarify the need for the Proof of Fidelity Bond with a limit of at least five hundred thousand dollars (\$500,000)?

ECMC requires a fidelity bond to be held by the awarded firm to cover for losses that they may incur as a result of fraudulent acts.

22. Approximately how many new indemnity claims are reported each year?

Please see the response to question number 1.

23. Does the number indemnity claims include denied claims and subrogated claims?

Yes, the number of indemnity claims includes denied claims and subrogated claims.

24. Approximately how many new medical only claims are reported each year?

Please see the response to question number 1.

25. Approximately how many open indemnity claims will be transferred to a new TPA?

Please see the response to question number 1.

26. Approximately how many open medical only claims will be transferred to a new TPA?

Please see the response to question number 1.

27. Who is the current TPA?

ECMCC will not be providing this to respondents at this time.

28. Will ECMCC consider extending the submission deadline an additional 10 business days?

At this time ECMC is not able to extend the submission deadline.

29. Can you tell me what claim system the incumbent TPA utilizes?

ECMCC will not be providing this to the respondents at this time.

30. Who is the incumbent TPA?

ECMCC will not be providing this to the respondents at this time.

31. Can you provide the current annual administrative fee if possible?

ECMCC will not be providing this to the respondents at this time.

32. How many new Indemnity claims ECMC received in 2016, 2015, 2014 & 2013?

Please see the response to question number 1.



33. How many new Medical Only claims ECMC received in 2016, 2015, 2014 & 2013?

Please see the response to question number 1.

34. How many open claims are there currently separated by Indemnity & Medical Only?

Please see the response to question number 1.

35. Does ECMC carry Excess WC Insurance? If so, who is the carrier and what is the SIR?

The excess carrier is Safety National. The SIR is \$750,000.

36. Do you require or would you like Loss Control Services included in the proposal?

No, this proposal is for TPA services only.

37. Would you like the DOSH reports completed annually?

OSHA reporting should follow the federal guidelines.

38. I see ECMC has a skilled nursing facility. Does it have a return to work program for the injured employee's?

ECMCC does have a return to work program, however this is not administered in conjunction with our skilled nursing facility.

39. Can companies from outside the USA can apply for this?

At this time ECMCC would only consider bids from corporations operating within the United States.

40. Do we need to come over there for meetings?

ECMCC would expect the awarded TPA firm to attend meetings in person at ECMC as requested, including but not limited to monthly matrix meetings and up to four claim reviews per year.

41. Can we perform the tasks (related to RFP) outside USA?

At this time ECMCC would only consider bids from corporations operating within the United States.

42. Can we submit the proposals via email?

No.